

ESCP Business School, Campus Berlin is a state-recognized university in Germany and is one of the leading business schools in Europe. We are looking for somebody **to start preferably April 1st 2026** in the role as:

(Senior) Manager Company Relations (all genders)

Full-time (40h) | located in Berlin | 3.600,00 – 4.500,00 €

Tasks

As Manager for Company Relations you will be responsible for selling recruitment services and organizing recruitment activities with a wide range of company partners from different industries. You will be part of the Career Development & Company Relations team, which designs and implements career offers for all students, collaborates with an international network of partner companies, professors and other departments of the university. The focus of your role is to:

- grow our number of collaboration partners and increase our revenue in the area "Employer Engagement"
- regularly exchange information with our partner companies about their recruiting needs and identify suitable formats to meet their requirements
- support the team with sales of other services for companies, e.g. the ESCP company consultancy projects
- organize big recruitment events such as our annual career fair
- liaise with the federal Company Relation teams on ESCP's campus' in Madrid, London, Paris and Turin

We offer a pleasant, open and trusting working atmosphere with plenty of room for new ideas. The working hours are flexible and you have the opportunity to work from home 2 days a week. Other benefits are free language course, bikeleasing and a contribution to a BVG Corporate Ticket.

Requirements

- You are a natural networker with strong negotiation skills
- You enjoy sales and reaching out to company representatives and alumni
- Achieving ambitious targets are important to you
- You are well-structured, detail-oriented and enjoy working with a CRM tool
- You like to be hands on and don't mind operational tasks when necessary
- In addition to your Master's degree, you have min. 3 years of practical experience as a key account manager, customer success manager or from a similar customer facing role.
- You speak fluent English as we work in a very international environment. German is a big plus.

We look forward to receiving your detailed application documents (Letter of motivation and CV **in one PDF**), stating your salary requirements and your earliest possible starting date **by February 28th 2026**.

ESCP Business School, Campus Berlin

Tanja Hejlskov - Head of Career Development & Company Relations
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APPLY NOW

<https://www.escp.eu/berlin>

About ESCP Business School: ESCP Business School is an international business school with campuses in 6 European metropolises. Founded in 1819, ESCP is the oldest business school in the world. To date, the business school is regularly awarded with top positions in the Financial Times rankings. ESCP Berlin's academic focus lies on the topics entrepreneurship, sustainability and digitalization.

www.escp.eu/vacancies-Berlin