

Vincent Galand

Affiliate Professor, Entrepreneurship Department, ESCP Business School, Paris

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Languages: French (native), English (bilingual), Spanish and Polish (working knowledge)

Current academic functions

ESCP Business School, Paris · Affiliate Professor, since 2026

- Co-created with Professor Martin Kupp, and co-teaches, the School's deeptech entrepreneurship electives for Master in Management students: *Deep Tech Entrepreneurship: Taking on the world's biggest problems* (Fall) and *Deeptech Entrepreneurship: Taking projects from the lab to the market* (Spring).
- Ten editions, 480 cumulative student enrolments and around 60 external speakers (founders, investors, researchers, industry).
- Coordinated 39 consulting projects with 26 ventures and research-led partners between 2023 and 2026, in fields including techbio, synthetic biology, quantum, space technologies and advanced materials.
- Contributed to the Say Institute's nine-month programme helping PhD students, postdocs and researchers turn scientific work into entrepreneurial projects.

Université Grenoble Alpes, Faculty of Medicine and Pharmacy · Founder and Co-director, Digital Health Innovation, since 2025

- Created and co-directs an applied programme built on health venture cases, project work and external academic and industry contributors.
- Member of pharmacy doctorate thesis juries.

Publications

- Vives Fayart, M., Wenski, W., Yadav, V., Yahiouche, Y. and Zhartun, V. (2026). *Shared Language, Hybrid Roles, and Organizational Alignment in Deeptech Ventures*. ESCP Deeptech Entrepreneurship Research Briefing No. 2. Editors: M. Kupp and V. Galand. ESCP Innovation and Entrepreneurial Transformation Institute (Say Institute).

Media: ESCP News (17 April 2026), *From lab to market: inside ESCP's approach to deeptech*, interview with Vincent Galand and Martin Kupp.

Other teaching and mentoring

Lecturer in Design Thinking and Digital Health, emlyon business school (2020 to 2021).
Mentor and coach in technology entrepreneurship, Pépite and Université PSL (since 2021). Mentor and jury member, Lowpital (since 2017).

Professional experience

- **Galand Advisory**, Founder and independent adviser, since 2017. Strategy, business development and training in pharma, medtech and digital health.
- **Indegene**, Independent consultant, data, analytics and AI, since October 2025. Coordinates data, analytics and AI workstreams for a global pharmaceutical client, including governance, performance measures and account development.
- **Observia**, Business development and partnerships, since 2023. International pharmaceutical partnerships for patient engagement solutions.
- **EDITH, EU-funded consortium on Virtual Human Twins**, Task lead, 2024 to 2025. Business models and partnerships for digital twins in health systems.
- **Digital Pharma Lab**, Co-founder and Associate Director, 2019 to 2021. Pharmaceutical technology accelerator; helped launch Coalition Innovation Santé.

Earlier experience: health data operations at Embleema (2018 to 2019); hospital, patient and industry partnerships at Ad Scientiam (2016 to 2018); scientific and academic cooperation attaché, French Embassy in Poland (2011 to 2013).

Juries, evaluation and speaking

- CPHI Pharma Awards: jury member; AI and Tech moderator.
- Bpifrance: jury member, i-PhD national deeptech competition (France 2030); startup evaluator, Deeptech Seed; Deeptech community of Grandes Écoles incubators.
- Organiser of the France-Vietnam conference on digital health and AI, ESCP, June 2025. More than 45 international speaking engagements in Europe and Asia.

Education

- MBA, Collège des Ingénieurs, Paris, 2016.
- MSc Molecular Medicine, Cranfield University. British Council scholarship. Research project at the Harvard Stem Cell Institute and Massachusetts General Hospital.
- Master in Biotechnology and Engineering for Health, Université Grenoble Alpes, 2011. Research placement in cancer biology, UC San Diego, 2010.